

# VIRGINIA CHAMBER

THE VOICE of BUSINESS

June 12, 2013

Mr. Phil Slack  
President  
International Launch Services  
1875 Explorer Street  
Suite 700  
Reston, VA 20190

Mr. Alexander Seliverstov  
Chairman of the ILS Board of Directors  
Khrunichev State Research and Space  
Production Center  
Novozavodskaja St. 18  
Moscow, Russia 121087

Dear Mr. Slack and Mr. Seliverstov:

We would like to congratulate International Launch Services (ILS) of Reston, Virginia, and Khrunichev State Research and Space Production Center (Khrunichev) of Moscow, on the 20<sup>th</sup> Anniversary of the Proton vehicle's commercial introduction to the market and comprehensive launch services offered in this successful U.S.-Russia venture. This anniversary marks a great milestone in the continued partnership between the United States and Russia in offering launch services to the commercial satellite and telecommunications industry, as well as the continued growth of the commercial space market in Virginia.

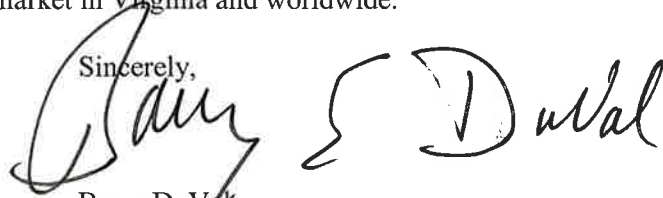
The development of the commercial Proton launch vehicle was a historic step in the economic relationship between the United States and Russia, and it has continually set the standard for Russian-American space cooperation. ILS offers a premier commercial launch vehicle using the Proton launcher, and provides critical mission management and launch services important to the strategic security interest of both countries.

ILS and Khrunichev have made significant contributions to the global economy and space industry by providing timely and reliable access to space. The ILS-Khrunichev partnership has enabled companies around the world to deploy new and innovative technologies in telecommunications. Today the ILS-Khrunichev partnership has yielded contracts for nearly 100 successful commercial Proton launches worth over \$7.5 billion.

ILS is to be commended on its continued and critical working relationships with the Department of State allowing for secure export of commercial satellites and technology to the Russian launch base. ILS' mission management has led to the launch of nearly 60 U.S.-manufactured satellites over the last 20 years. This service has been instrumental in growing strong businesses both in Russia and throughout the U.S.

Again, we congratulate ILS and Khrunichev on this milestone in commercial space launches and pioneering a market through this unique venture. The ILS-Khrunichev partnership remains one of the most successful ventures between Russian and American companies of its kind. We hope to see this business continue to grow and further benefit the commercial space market in Virginia and worldwide.

Sincerely,



Barry DuVal  
President and CEO



DEFENSE TECHNOLOGY SECURITY ADMINISTRATION  
4800 MARK CENTER DRIVE ALEXANDRIA, VA 22350-1600

JUN 11 2013

Mr. Phil Slack  
President  
International Launch Services  
1875 Explorer Street  
Suite 700  
Reston, VA 20190

Mr. Alexander Seliverstov  
Chairman of the ILS Board  
Khrunichev State Research and  
Space Production Center  
Novozavodskaja St. 18  
Moscow, Russia 121087

Dear Mr. Slack and Mr. Seliverstov,

We would like to congratulate International Launch Services (ILS) and Khrunichev State Research and Space Production Center (Khrunichev) on the 20<sup>th</sup> Anniversary of the Proton vehicle's commercial introduction to the market and the continued success of this U.S.-Russia venture. This anniversary marks a great milestone in the continued partnership between the United States and Russia in the space business, as well as the continued growth of the commercial space market worldwide.

The Defense Technology Security Administration (DTSA), has worked with ILS since the early 1990's, when the Lockheed Corporation and Khrunichev began discussions on the establishment of a joint venture company to market commercial launches using the Proton rocket, the development of the commercial Proton business has been a historic step in the economic relationship between the United States and Russia, as well as important to the strategic security interest of both countries. The DTSA Executive Management has had the opportunity to visit the Baikonur Cosmodrome during an ILS launch campaign and become familiar with how ILS, KhSC, the U.S. satellite manufacturer, the end-customer and DTSA work together to achieve success. ILS is to be especially commended on its strong working relationship with the DTSA Directorates to ensure the proper exports of U.S. satellite technology and prevent unauthorized transfer of critical U.S. space-related technology.

Again, we congratulate ILS and Khrunichev on this milestone in commercial space launches and pioneering a market through a partnership between our two countries and wish you continued success in your endeavors.

Sincerely,

James A. Hursch  
Director





GERALD E. CONNOLLY

June 19, 2013

Mr. Phil Slack  
President  
International Launch Services  
1875 Explorer Street  
Suite 700  
Reston, VA 20190

Mr. Alexander Seliverstov  
Chairman of the ILS Board of  
Directors  
Khrunichev State Research and Space  
Production Center  
Novozavodskaja St. 18  
Moscow, Russia 121087

Dear Mr. Slack and Mr. Seliverstov,

On behalf of the 11th Congressional District of Virginia, I congratulate International Launch Services, based in Reston, Virginia, an area which I represent in the United States House of Representatives, and Khrunichev State Research and Space Production Center of Moscow on the 20th Anniversary of the Proton vehicle's commercial introduction to the market. I appreciate the significant contributions ILS and Khrunichev have made significant to the local economy, the global economy and the space industry by providing timely and reliable access to space.

The development of the commercial Proton launch vehicle was a historic step in the economic relationship between the United States and Russia, and it has continually set the standard for Russian-American space cooperation. ILS offers a premier commercial launch vehicle using the Proton launcher, and provides critical mission management and launch services important to the strategic security interest of both countries. The ILS-Khrunichev partnership has enabled companies around the world to deploy new and innovative technologies in telecommunications. Today the ILS-Khrunichev partnership has yielded contracts for nearly 100 successful commercial Proton launches worth over \$7.5 billion dollars.

I also commend ILS for its involvement in our community and I thank ILS for its support of the Susan G. Komen Foundation, the National Air & Space Museum in DC, Reston Interfaith, the Washington Space Business Roundtable and Space Generation Advisory Council, Kids R First, American Cancer Society, United Way, Red Cross, and the Children's National Medical Center.

Again, I congratulate ILS and Khrunichev on this milestone in commercial space launches and pioneering a market through this unique venture. The ILS-Khrunichev partnership remains one of the most successful ventures between Russian and American companies of its kind. Please accept my best wishes for your continued success.

With Warmest Regards,

A handwritten signature in black ink, appearing to read "Gerald E. Connolly", with a stylized flourish at the end.

Gerald E. Connolly  
Member of Congress  
11<sup>th</sup> District of Virginia

Tim Kaine  
Virginia



June 17, 2013

Mr. Phil Slack, President  
International Launch Services  
1875 Explorer Street, Suite 700  
Reston, Virginia 20190

Mr. Alexander Seliverstov, Chairman  
ILS Board of Directors  
Khrunichev State Research and Space Production Center  
Novazavadsckaja St. 18  
Moscow, Russia 121087

Dear Mr. Slack and Mr. Seliverstov:

I am pleased to congratulate International Launch Services (ILS) of Reston, Virginia and Khrunichev State Research and Space Production Center (Khrunichev) of Moscow as you celebrate twenty years of a successful joint venture providing commercial satellite launch services for global satellite operators. This important partnership between the United States and Russia has contributed to strengthening ties between our nations and furthering advancements in the commercial space market and telecommunications industries.

The launching of commercial satellites has a long history in telecommunications, making it possible for consumers to enjoy every day conveniences such as satellite radio and GPS tracking. Using its Proton launcher, Khrunichev has emerged into one of the world's largest space production centers working with 45 companies in 22 countries around the globe while maintaining direct oversight in assembly and testing operations. ILS, well-known for its premier marketing and mission management experience, works with clients to ensure a high level of on-time delivery of satellites.

The marriage of these two entities in today's global economy has set the standard for American-Russian space cooperation. I commend ILS and Khrunichev for its vision in providing a state-of-the-art launch service operation that is dedicated to performance, excellence and customer satisfaction.

I am confident that your expertise in the launching of commercial satellites will lead to further research and development in the field and future business opportunities in Virginia and around the world.

Sincerely,

A handwritten signature in black ink, appearing to read 'Tim Kaine', written over a light blue horizontal line.

Tim Kaine



# COMMONWEALTH of VIRGINIA

Office of the Governor

Robert F. McDonnell  
Governor

June 17, 2013

Mr. Phil Slack  
President  
International Launch Services  
1875 Explorer Street  
Suite 700  
Reston, VA 20190

Mr. Alexander Seliverstov  
Chairman of the ILS Board of  
Directors  
Khrunichev State Research and Space  
Production Center  
Novozavodskaja St. 18  
Moscow, Russia 121087

Dear Mr. Slack and Mr. Seliverstov,

I extend my sincere congratulations to International Launch Services (ILS) of Reston, Virginia, and Khrunichev State Research and Space Production Center (Khrunichev) of Moscow, on the 20<sup>th</sup> Anniversary of the Proton vehicle's commercial introduction to the market and comprehensive launch services offered in this successful U.S.-Russia venture. This anniversary marks a great milestone in the continued partnership between the United States and Russia in offering launch services to the commercial satellite and telecommunications industry.

ILS and Khrunichev have made significant contributions to the global economy and space industry by providing timely and reliable access to space. The ILS-Khrunichev partnership has enabled companies around the world to deploy new and innovative technologies in telecommunications.

ILS is to be commended on its continued and significant working relationships with the Department of State allowing for secure export of commercial satellites and technology to the Russian launch base. ILS' mission management has led to the launch of nearly 60 U.S.-manufactured satellites over the last 20 years. This service has been instrumental in growing strong businesses both in Russia and throughout the U.S.

Again, we congratulate ILS and Khrunichev on this milestone in commercial space launches and pioneering a market through this unique venture. We hope to see this business continue to grow and further benefit the commercial space market in Virginia and worldwide.

Sincerely,

A handwritten signature in black ink that reads "Robert F. McDonnell".

Robert F. McDonnell

# SENATE OF VIRGINIA

**JANET D. HOWELL**  
32ND SENATORIAL DISTRICT  
POST OFFICE BOX 2608  
RESTON, VIRGINIA 20195  
PHONE: (703) 709-8283  
EMAIL: SENHOWELL@GMAIL.COM



COMMITTEE ASSIGNMENTS:  
COURTS OF JUSTICE  
EDUCATION AND HEALTH  
FINANCE  
PRIVILEGES AND ELECTIONS  
RULES

June 14, 2013

Mr. Phil Slack  
President  
International Launch Services  
1875 Explorer Street  
Suite 700  
Reston, VA 20190

Mr. Alexander Seliverstov  
Chairman of the ILS Board of  
Directors  
Khrunichev State Research and  
Space Production Center  
Novozavodskaja St. 18  
Moscow, Russia 121087

Dear Mr. Slack and Mr. Seliverstov,

I would like to congratulate International Launch Services (ILS) of Reston, Virginia, and Khrunichev State Research and Space Production Center (Khrunichev) of Moscow on the 20<sup>th</sup> Anniversary of the Proton vehicle's commercial introduction to the market and comprehensive launch services offered in this successful U.S.-Russia venture. This anniversary marks a great milestone in the continued partnership between the United States and Russia in offering launch services to the commercial satellite and telecommunications industry, as well as the continued growth of the commercial space market in Virginia.

The development of the commercial Proton launch vehicle was a historic step in the economic relationship between the United States and Russia, and it has continually set the standard for Russian-American space cooperation. ILS offers a premier commercial launch vehicle using the Proton launcher, and provides critical mission management and launch services important to the strategic security interest of both countries.

ILS and Khrunichev have made significant contributions to the global economy and space industry by providing timely and reliable access to space. The ILS-Khrunichev partnership has enabled companies around the world to deploy new and innovative technologies in telecommunications. Today the ILS-Khrunichev partnership has yielded contracts for nearly 100 successful commercial Proton launches worth over \$7.5 billion dollars.

ILS is to be commended on its continued and critical working relationships with the Department of State, allowing for secure export of commercial satellites and technology to the Russian launch base. ILS' mission management has led to the launch of nearly 60 U.S.-manufactured satellites over the last 20 years. This service has been instrumental in growing strong businesses both in Russia and throughout the United States.

Again, I congratulate ILS and Khrunichev on this milestone in commercial space launches, and pioneering a market through this unique venture. The ILS-Khrunichev partnership remains one of the most successful ventures between Russian and American companies of its kind. I hope to see this business continue to grow and further benefit the commercial space market in Virginia and worldwide.

Sincerely,

A handwritten signature in cursive script that reads "Janet Howell". The signature is written in black ink and is positioned above the printed name.

Janet Howell  
Senator



COMMONWEALTH OF VIRGINIA  
HOUSE OF DELEGATES  
RICHMOND

KENNETH R. PLUM  
2073 COBBLESTONE LANE  
RESTON, VIRGINIA 20191  
  
THIRTY-SIXTH DISTRICT

COMMITTEE ASSIGNMENTS:  
AGRICULTURE, CHESAPEAKE AND  
NATURAL RESOURCES  
SCIENCE AND TECHNOLOGY  
RULES

June 11, 2013

Mr. Phil Slack  
President  
International Launch Services  
1875 Explorer Street  
Suite 700  
Reston, VA 20190

Mr. Alexander Seliverstov  
Chairman of the ILS Board of Directors  
Khrunichev State Research and Space  
Production Center  
Novozavodskaja St. 18  
Moscow, Russia 121087

Dear Mr. Slack and Mr. Seliverstov,

We would like to congratulate International Launch Services (ILS) of Reston, Virginia, and Khrunichev State Research and Space Production Center (Khrunichev) of Moscow, on the 20<sup>th</sup> Anniversary of the Proton vehicle's commercial introduction to the market and comprehensive launch services offered in this successful U.S.-Russia venture. **This anniversary marks a great milestone in the continued partnership between the United States and Russia in offering launch services to the commercial satellite and telecommunications industry, as well as the continued growth of the commercial space market in Virginia.**

**The development of the commercial Proton launch vehicle was a historic step in the economic relationship between the United States and Russia, and it has continually set the standard for Russian-American space cooperation.** ILS offers a premier commercial launch vehicle using the Proton launcher, and provides critical mission management and launch services important to the strategic security interest of both countries.

ILS and Khrunichev have made significant contributions to the global economy and space industry by providing timely and reliable access to space. The ILS-Khrunichev partnership has enabled companies around the world to deploy new and innovative technologies in telecommunications. Today the ILS-Khrunichev partnership has yielded contracts for nearly 100 successful commercial Proton launches worth over \$7.5 billion dollars.

**ILS is to be commended on its continued and critical working relationships with the Department of State allowing for secure export of commercial satellites and technology to the Russian launch base.** ILS' mission management has led to the launch of nearly 60 U.S.-manufactured satellites over the last 20 years. This service has been instrumental in growing strong businesses both in Russia and throughout the U.S.

Again, we congratulate ILS and Khrunichev on this milestone in commercial space launches and pioneering a market through this unique venture. **The ILS-Khrunichev partnership remains one of the most successful ventures between Russian and American companies of its kind.** We hope to see this business continue to grow and further benefit the commercial space market in Virginia and worldwide.

Sincerely,

A handwritten signature in black ink, appearing to read "Ken R. Plum".



MARK R. WARNER  
VIRGINIA



UNITED STATES SENATOR  
WASHINGTON, D.C.

June 18, 2013

Mr. Phil Slack  
President  
International Launch Services  
1875 Explorer Street  
Suite 700  
Reston, VA 20190

Mr. Alexander Seliverstov  
Chairman  
International Launch Services Board of  
Directors  
Khrunichev State Research and Space  
Production Center  
Novozavodskaja St. 18  
Moscow, Russia 121087

Dear Mr. Slack and Mr. Seliverstov,

I would like to congratulate International Launch Services (ILS) of Reston, Virginia, and Khrunichev State Research and Space Production Center (Khrunichev) of Moscow, on the 20<sup>th</sup> Anniversary of the Proton vehicle's commercial introduction to the market and comprehensive launch services offered in this successful U.S.-Russia venture. This anniversary marks a great milestone in the continued partnership between the United States and Russia in offering launch services to the commercial satellite and telecommunications industry, as well as the continued growth of the commercial space market in Virginia.

The development of the commercial Proton launch vehicle was a historic step in the economic relationship between the United States and Russia, and it has continually set the standard for Russian-American space cooperation. ILS offers a premier commercial launch vehicle using the Proton launcher, and provides critical mission management and launch services important to the strategic security interest of both countries. ILS and Khrunichev have made significant contributions to the global economy and space industry by providing timely and reliable access to space.

Again, I congratulate ILS and Khrunichev on this milestone in commercial space launches and pioneering a market through this unique venture. The ILS-Khrunichev partnership remains one of the most successful ventures between Russian and American companies of its kind. I hope to see this business continue to grow and further benefit the commercial space market in Virginia and worldwide.

Sincerely,

A handwritten signature in blue ink that reads "Mark R. Warner".

Mark R. Warner  
United States Senator

**JAMES P. MORAN**  
8TH DISTRICT OF VIRGINIA

COMMITTEE ON APPROPRIATIONS

SUBCOMMITTEES:

DEFENSE

INTERIOR

LEGISLATIVE BRANCH

**Congress of the United States**  
**House of Representatives**

**WASHINGTON OFFICE:**

2252 RAYBURN HOUSE OFFICE BUILDING  
WASHINGTON, DC 20515-4608  
(202) 225-4376  
FAX: (202) 225-0017

**DISTRICT OFFICE:**

333 N. FAIRFAX STREET  
SUITE 201  
ALEXANDRIA, VA 22314  
(703) 971-4700  
FAX: (703) 922-9436

[www.moran.house.gov](http://www.moran.house.gov)

June 24, 2013

Mr. Phil Slack  
President  
International Launch Services  
1875 Explorer Street  
Suite 700  
Reston, VA 20190

Dear Mr. Slack and Mr. Seliverstov,

I am pleased to commend International Launch Services (ILS) and Khrunichev State Research and Space Production Center (Khrunichev) on the 20<sup>th</sup> Anniversary of the Proton vehicle's commercial introduction to the market. This anniversary signifies the continued partnership between the United States and Russia in offering launch services to the commercial satellite industry, supporting the continued growth of the commercial space market in Virginia.

ILS offers a leading commercial launch vehicle using the Proton launcher, and provides critical mission management and launch services important to the strategic security interest of both countries. To date, the ILS-Khrunichev partnership has yielded contracts for nearly 100 successful commercial Proton launches worth over \$7.5 billion dollars. ILS is also to be commended on its continued and critical working relationships with the Department of State, allowing for secure export of commercial satellites and technology to the Russian launch base. ILS' mission management has led to the launch of nearly 60 U.S.-manufactured satellites over the last 20 years.

Again, I congratulate ILS and Khrunichev on this milestone and for the role both companies have played in the deployment of new and innovative technologies in telecommunications. I hope to see these services continue to grow and further benefit the commercial space market in Virginia and worldwide.

Sincerely,

  
Jim Moran